



Raising the standards of Patient Safety

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Posey History:

- **Specialise in Patient Comfort, Safety, Fall Management, Wound Care & Therapy Solutions**
- **Family company founded in 1937**
- **Started Production of the 1st Foot Cradle in San Francisco**
- **Now in LA, California**
- **600 Healthcare Safety Products**
- **600 Staff world-wide**
- **Turnover in excess of \$60 Million USD worldwide**
- **Repton Medical UK Sole Distributor for Posey**

Fall's – The size of the Problem in the UK

- **The National Patient Safety Agency (NPSA) reported that (in 2009)**
 - **152,000 Falls in Acute hospitals**
 - **26,000 Falls in Mental Health Trusts**
 - **28,000 Falls in Community Hospitals**

Victims of Falls over age 65, occupy hospital beds for a total of more than 4 Million days a year in England costing over £2bn annually

Fall's – The size of the Problem in the UK

- **Annual Healthcare costs for Treating Falls in England & Wales Excess of £15m per year**
- **Hip Fractures most common reason elderly end up in hospital, around 76,000 cases every year. Costing the NHS £1.4bn to treat. This figure doubles with social care.**

Intrinsic Risk Factors

30% Of People aged 65 or over living in the community fall each year. Some Common Reasons for Falls: (Gillespie et al 2009)

Intrinsic Risk Factors

- **Age great than 65years – on the increase due to an aging population**
- **Patient/Resident who take four or more prescription drugs**
- **Gait or balance deficits**
- **Reduced visual acuity**
- **Loss of hearing neuropathy, functional impairment**
- **Changes in Mental status**

Extrinsic Risk Factors

Extrinsic Risk Factors

- **Poor communication between staff, (Patient/Resident & Family)**
- **Environmental factors, tables, beds, chairs, incorrectly positioned**
- **Poor staff training & education**
- **Incorrect footwear**
- **Incorrect use of restraints**

Social Care Institute (SCIE) 2004 reports residential care homes have a higher prevalence of falls – lack of data in the UK on n° of Falls in care homes.

Changing the NHS

The Health and Social Care Bill 2011

The Primary goals are: Health Protection, Health Improvement, Improve healthcare services.

Health Watch will be introduced from 2012, The bill is expected to become an Act by the end of 2011 The Government wishes to create:

“A strong local infrastructure to enhance the role of local authorities in promoting choice & complaints advocacy, through Health Watch arrangements in place”

Changing the NHS

- **The DOH will be highly visible & accountable in the community**
- **The NHS Commissioning Board to work with GP Practices to develop strong Clinical Commissioning groups.**
- **Decision about Local Services to be made close to Patients The role of Clinical Commissioning Groups + develop new innovative ways of Health Care.**

Commissioning for Outcomes.

- **GP's assigned responsibility for treating & improving health of their patients.**
- **Preventative Actions – Use of healthcare Supplies & Equipment as a preventative measure rather than accessing funding**
- **New Measures in place to improve efficiencies in the NHS & Sustain universal healthcare**
- **Systems & Standards will improve, so will creativity & Innovation**
- **Innovation – New Cost effective products and services will be a key focus**

2013 & Beyond

- **Key Focus for Repton Medical**

- **Falls:**

- NHS have an objective to demonstrate a year on year reduction in the N° of falls sustained by older people the NHS Provided Care

- **Wound Management:**

- The presence of pressure ulcers has been associated with an increased risk of infection prolonged stays in hospitals & nursing care in the community
- The cost of preventing & treating pressure ulcers In the UK is estimated to be £1.4 - £2.1 Billion (4% of total NHS expenditure)

Fall Management:

- Non Intrusive Colour Coded for easy identification of a high fall risk patient/resident

- Posey Fall Management Blankets & Bracelets

Indications: Patients/Resident at risk for falls

- * Discretely identifies a high risk fall patient.
- * Provides comfort and warmth.
- * Can be used in bed or chair

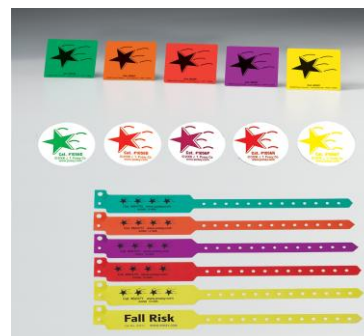
- Posey Fall Management Socks & Kits

Indications: Patients/Resident requiring non-skid footwear to help prevent falls.

- * Soft Terry Cloth. Latex Free.
- * Grip on top and bottom.
- * Mesh band on large socks, comfortably fits swollen ankles and calves

- Fall Management Slippers

- * Non-skid Footwear
- * Shower Slippers



Fall Management

Posey Quick Dry Slippers

- Soft mesh slippers for use in shower area's, aquatic Rehabilitation pool area's or on any Floors of any texture
- Stretchable Material, ideal for hospitals, home care of long term care.
- Non-Skid protection against Falls when dry Do not hold water – dry quickly when wet
- Soft Terry Towelling for patient/resident requiring non-skid foot wear to help prevent falls.



Fall Management:

- Posey Floor Cushions

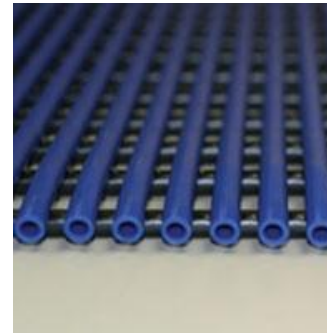
Indications: Patients at risk for falls

- * Helps reduce impact forces by up to 85%.
- * Whip clean vinyl cover.
- * Non-skid bottom.



- Alarms – Posey Sitter Elite Fall Monitor

* For monitoring of patient/residents with either sensor pads or optional cord and magnet. The Posey alarm will work with any Posey Sensor: bed, chair, mat or belt.



- Bath Mats

Indications: Patients at risk for falls in the Bathroom.

- * Helps to absorb up to 92% of impact from a fall.
- * Soft durable PVC.
- * Impervious to water, oil, grease, brines, acids, alkaline and bacterial growth.

Fall Management:

- Posey Hipsters (inner-wear)

- * Men's & Woman's community Hipsters.
- * Designed to mirror men's/women's regular underwear.
- * With removable pads.



- Posey Hipsters (inner-wear)

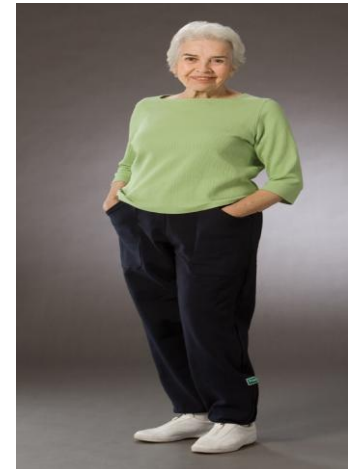
- * Incontinent Brief and EZ-On Brief.
- * Resident can wear their own undergarments.
- * Can be worn in the shower.
- * With removable pads



- Posey Outerwear

- Sweatpants
- Hipster shorts

Sweatpants and shorts feature high durability padding to provide added comfort and warmth (with removable pads)



Bed Safety:

- Posey Defined Perimeter Mattress Covers

Indications: Patients prone to unassisted bed exit and/or falling out of bed.

* Helps promote a safe bed environment without the need for bed side rails.



- Posey Rigid Gap Protectors

Indications: Patients at risk for bed entrapment, patients prone to unassisted bed exit.

* Solid Backed, padded protectors help fill the gap between split side rails.



- Posey Soft Rails

Indications: Patients prone to unassisted bed exit and/or falling out of bed.

* Side rail alternative to help protect lucid patients from falling out of bed.



Bed Safety:

- Posey Side Rail Wedges

Indications: Patients prone to unassisted bed exit and/or falling out of bed.

- * Helps provide protection around the complete bed perimeter and helps close the gap between the mattress and frame/side rails.



- Posey Padded Side Rail Covers

Indications: Patients at risk for bed entrapment and/or injury.

- * Helps protect patients from side rail injuries and side rail entrapment.



- Posey Horseshoe Wedges

Indications: Patients at risk for bed entrapment and/or injury, patient prone to unassisted bed exit.

- * Helps protect patients from entrapment from between the mattress and the headboard and/or footboard, and between the mattress and the ends of the side rails.



Seating & Positioning:

- Posey Deluxe Wedge Gel Foam Cushions

Indications: Patients at low risk for pressure ulcers and/or requiring posture support and/or inclined to slide forwards.

- * Wedge design helps to prevent forward sliding and assists in posterior pelvic tilting.



- Posey Wheelchair Lap Trays

Indications: Patients needing upper torso support and/or surface areas for activities.

- * Helps prevent forward leaning and provides a flat surface for activities and resting arms.



- Posey Self Releasing Wheelchair Belts

Indications: Patients needing a positioning device for added safety while in a chair

- * Posey self releasing belts help reduce the risk of forward sliding and act as a reminder for patients to ask for assistance with ambulation.



Patient Safety & Protection:

- Posey Mitts

Indications: Patients who disrupt medical treatment by pulling at their IV Line/Catheter or are prone to self injury.

- * Hook and Loop Wrist Closure.
- * Fits either hand, one size fits most adults.
- * Machine Washable.



- Posey Skin Sleeves

Indications: Patients with fragile skin prone to tears and abrasions, patients who disrupt IV and/or wound sites.

- * Versatile non-compression skin coverings suitable for a variety of applications.



- Posey Palm Grips

Indications: Patients at risk for hand contractures and/or skin breakdown on fingers and palms. Tube pulling patients.

- * Help provide anti-contracture hand therapy and prevents skin breakdown without restricting finger movement. Act as a diversity device for individuals prone to pulling at IV or feeding tubes.



What we Provide:

- Website www.reptonmedical.co.uk www.Posey.com
- Posters/Flyers – For Nursing Staff/Residential Care Staff/
Patients & Their Families
- DVD Training Resources - Clinical Support for Healthcare
Providers
- Manuals, Booklets & Support Literature Available on
Request
- Clinical Trial Evidence
- **Talks and Seminars** to Specialist Groups on healthcare
Prevention Strategies & Patient Safety Solutions – Available
on Request



Support:

When you order a Posey product you receive:

Our Promise

- Highest Quality. All our products incorporate the highest standard of materials and workmanship & conform to all quality standards FDA/CE.
- Best Value. We offer well designed and well made products at affordable prices and personalise in service education.
- No risk evaluation.
- Prompt Service. (i.e. Next day delivery)
- No minimum order. You may order as little as one item. Handling charges may apply. See your price list for details

The End:

Questions Please ?

